



Creating a New Leader in AI-Powered Data Cybersecurity

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COHESITY

COHESITY & VERITAS



COHESITY

Cohesity + Veritas: The Leader in AI-powered Data Security

Our Mission:

*To protect, secure & provide insights into the world's data.
The largest organizations in the world rely on us for their Resilience.*

Our Focus:

Data Protection

- Broad Workloads
- Enterprise Scale
- Flexible Consumption

Data Security

- Ultrafast Threat Detection
- Posture Management
- Automated Cyber Recovery

Data Insights

- GenAI for Unstructured Data
- Search & Analytics
- Operational Insights

What We Bring:

\$1.7B
Revenue¹

**100+
EBs**
Data Protected

1600
Patents

2x
R&D of
Nearest
Competitor

19.4%
Market Share²
(Leader)

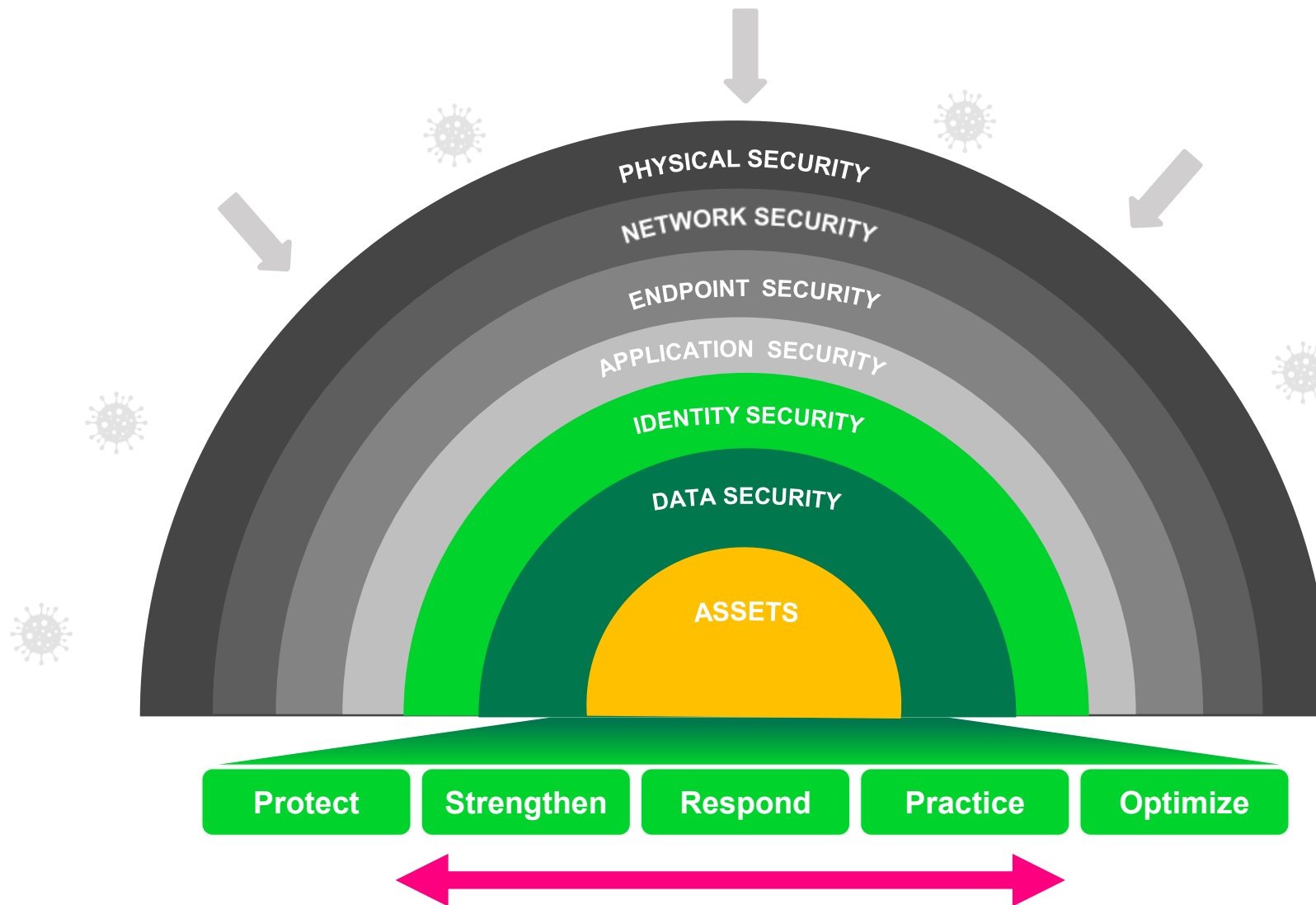
140
Global
Locations

12000
Customers

3000
Partners

Leader
Gartner MQ

Data security underpins cyber resilience



Customers desire these outcomes



**Increased
cyber resilience**



**Rapid response
and recovery**

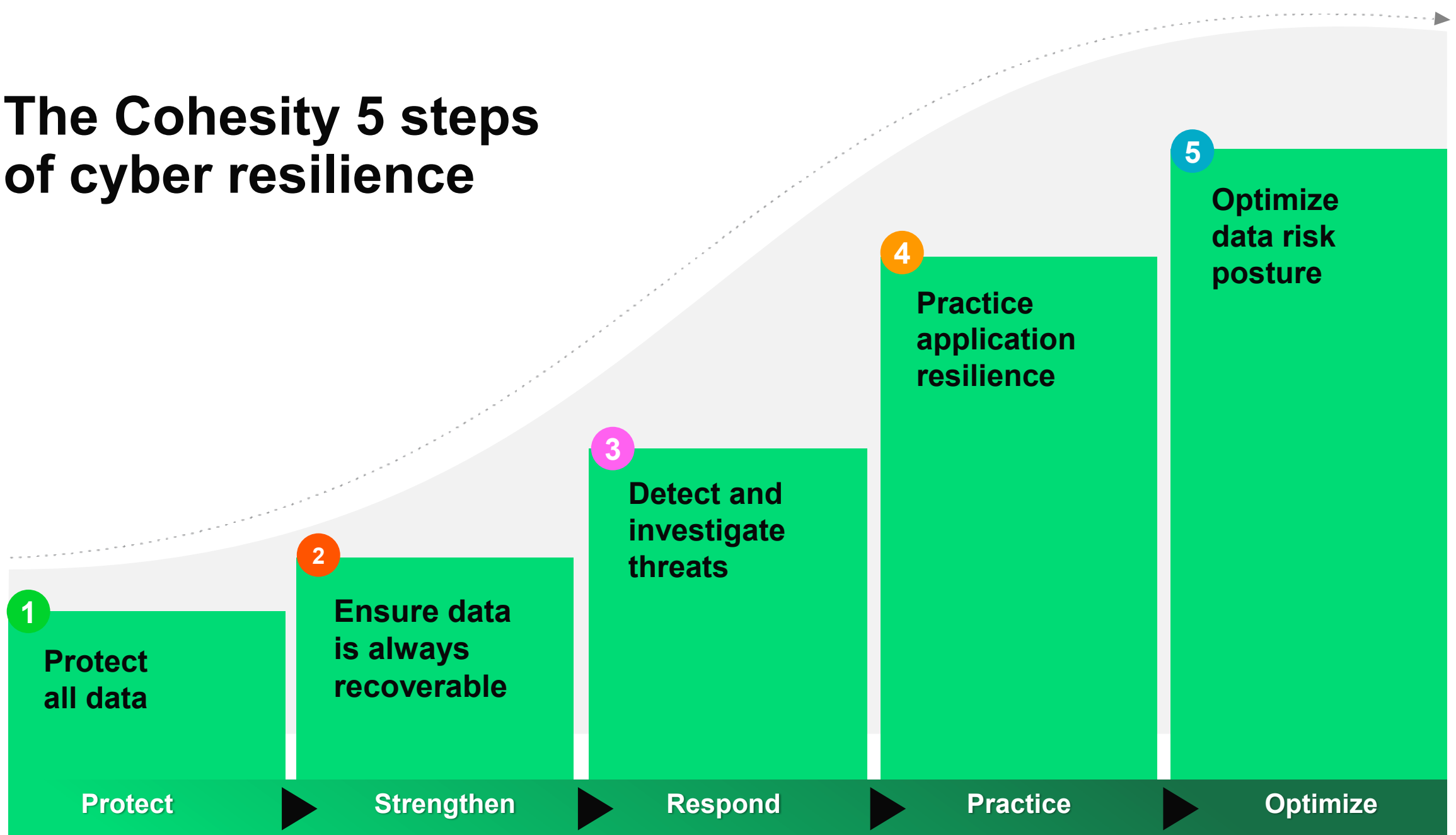


**Lowered TCO for
resilience**



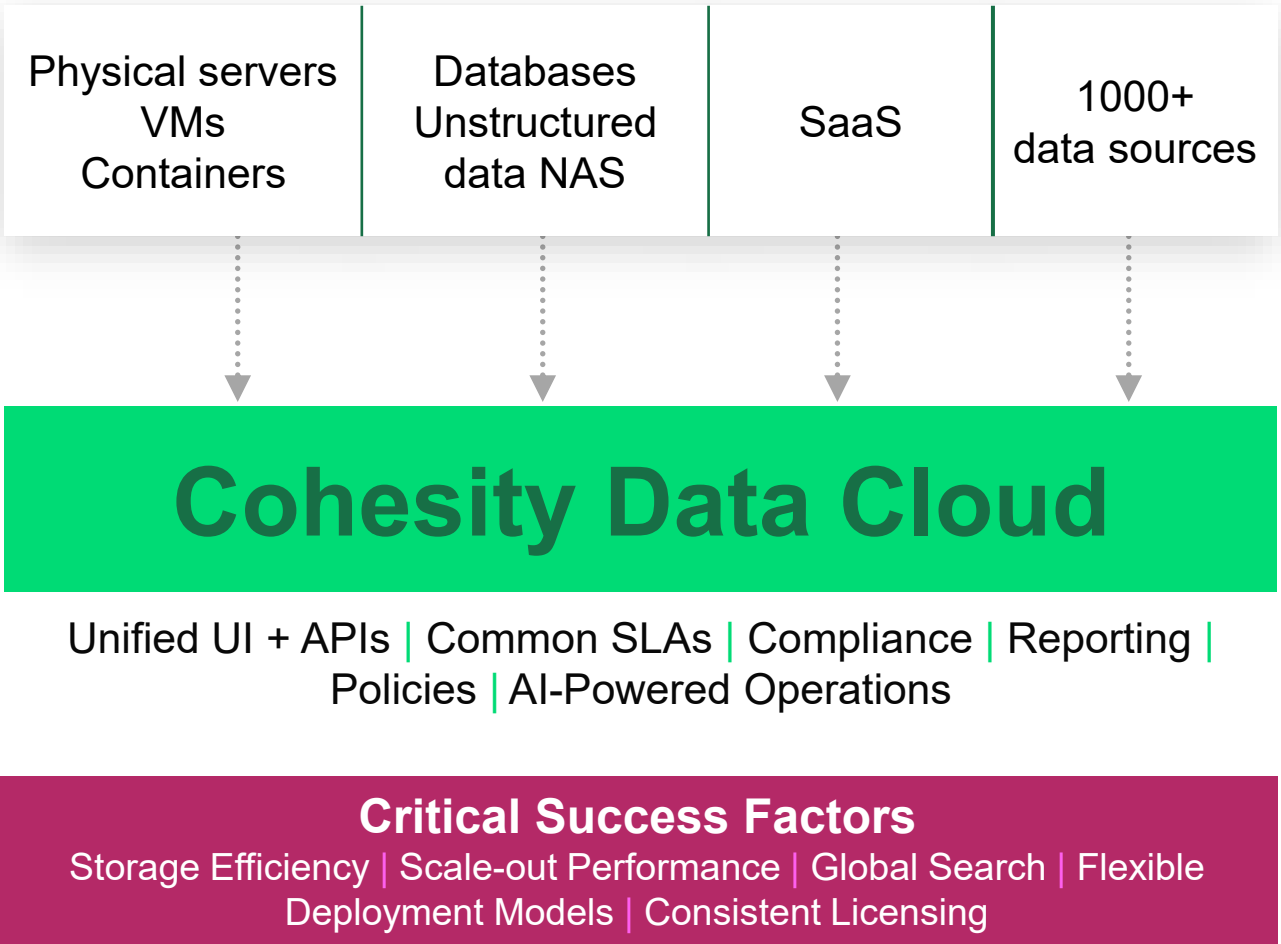
**AI insights from
your data**

The Cohesity 5 steps of cyber resilience



1 PROTECT ALL DATA with global governance

Identify unprotected data – your biggest security risk



2 ENSURE DATA is always recoverable

Harden your platform + add a cyber vault

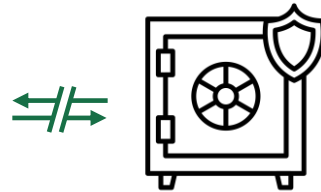
1000+ data sources
On-Prem | Cloud | SaaS | Edge

Cohesity Data Cloud

Immutability | MFA | Separation of Duties |
3-2-1-1 | Threat Containment | DataLock | REDLab

Critical Success Factors

Backup Restoration Performance | Cyber Vault On-Prem
or Cloud | Cyber Vault Key Management & Immutability



Cyber Vault
Physical &
logical isolation

KEY OUTCOMES



Faster & more
secure recovery



Stronger protection
against attacks



Audit readiness

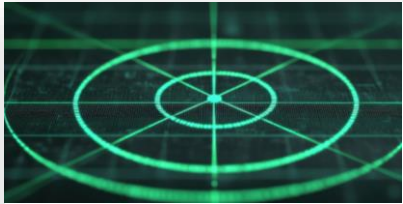


Zero trust alignment

3

DETECT AND INVESTIGATE threats

Regularly conduct threat scanning & threat hunting



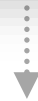
**Threat
scanning**



**Threat
hunting**



**Ecosystem
integrations
(SIEM/SOAR)**



Cohesity Data Cloud

Automated & On-Demand Scanning | AI-Powered Anomaly
Detection | Threat Intelligence | Hash Index | Forensics

Critical Success Factors

Built-In & BYO Threat Feeds | 100,000s Indicators of Compromise |
YARA Rules | Open & Extensible Platform

KEY OUTCOMES



Early threat detection & mitigation



Backup integrity assurance



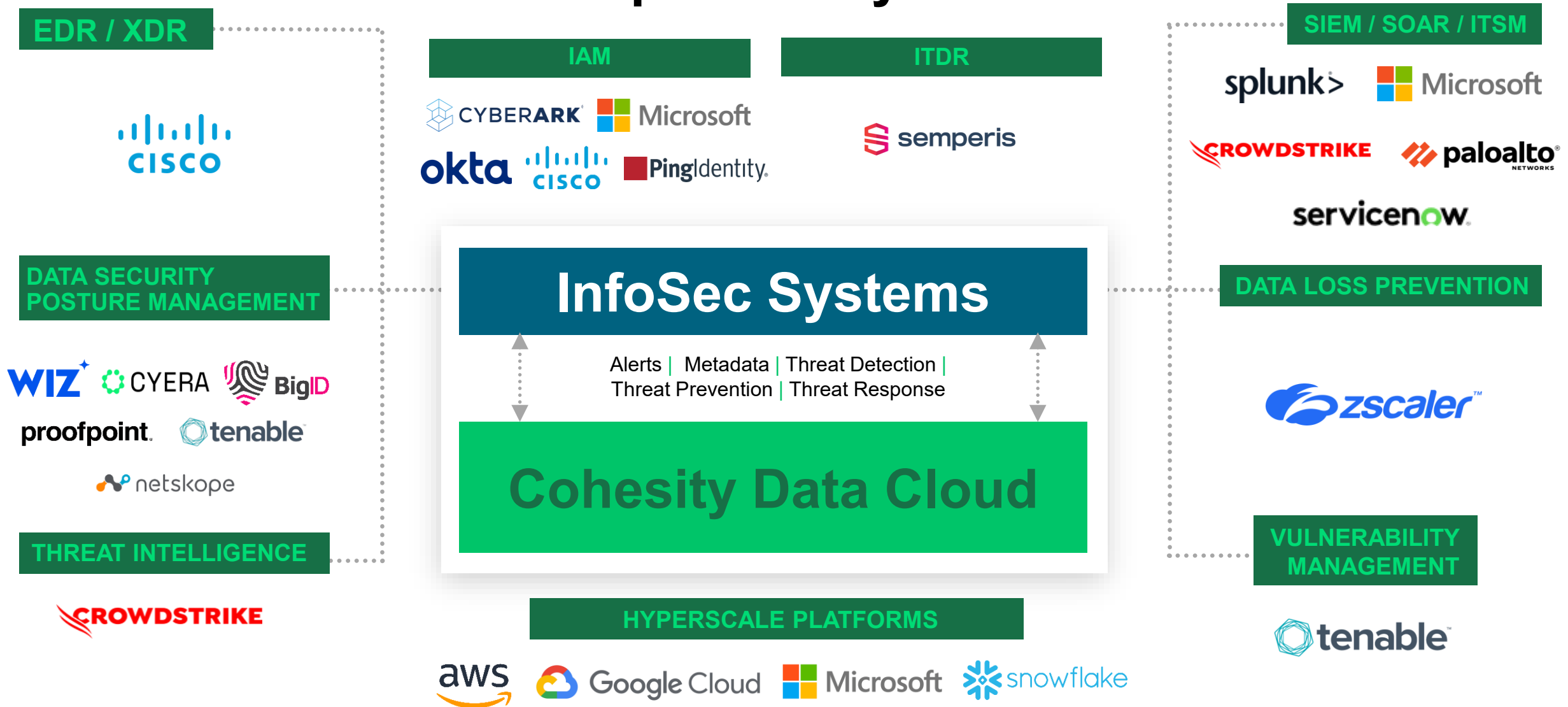
Faster incident recovery and reduced downtime



Shared context for IT & InfoSec teams



The Industry's Most Secure & Open Ecosystem



4 PRACTICE APPLICATION RESILIENCE

Automate cyber recovery: initiate, investigate, mitigate



Digital
Jump Bag™



Orchestration



Clean Room



Rapid Recovery
at Scale

Cohesity Data Cloud

Secure File Storage | Cyber Recovery Orchestration | Clean Room
Solution | Forensic Threat Hunting | IR Ecosystem

Critical Success Factors

MVRC | Incident Analysis Timeline | Instant Mass Restore |
CERT (Cyber Event Response Team)

KEY OUTCOMES



Faster &
safer recovery



Improved RTO



Lower risk
of re-infection

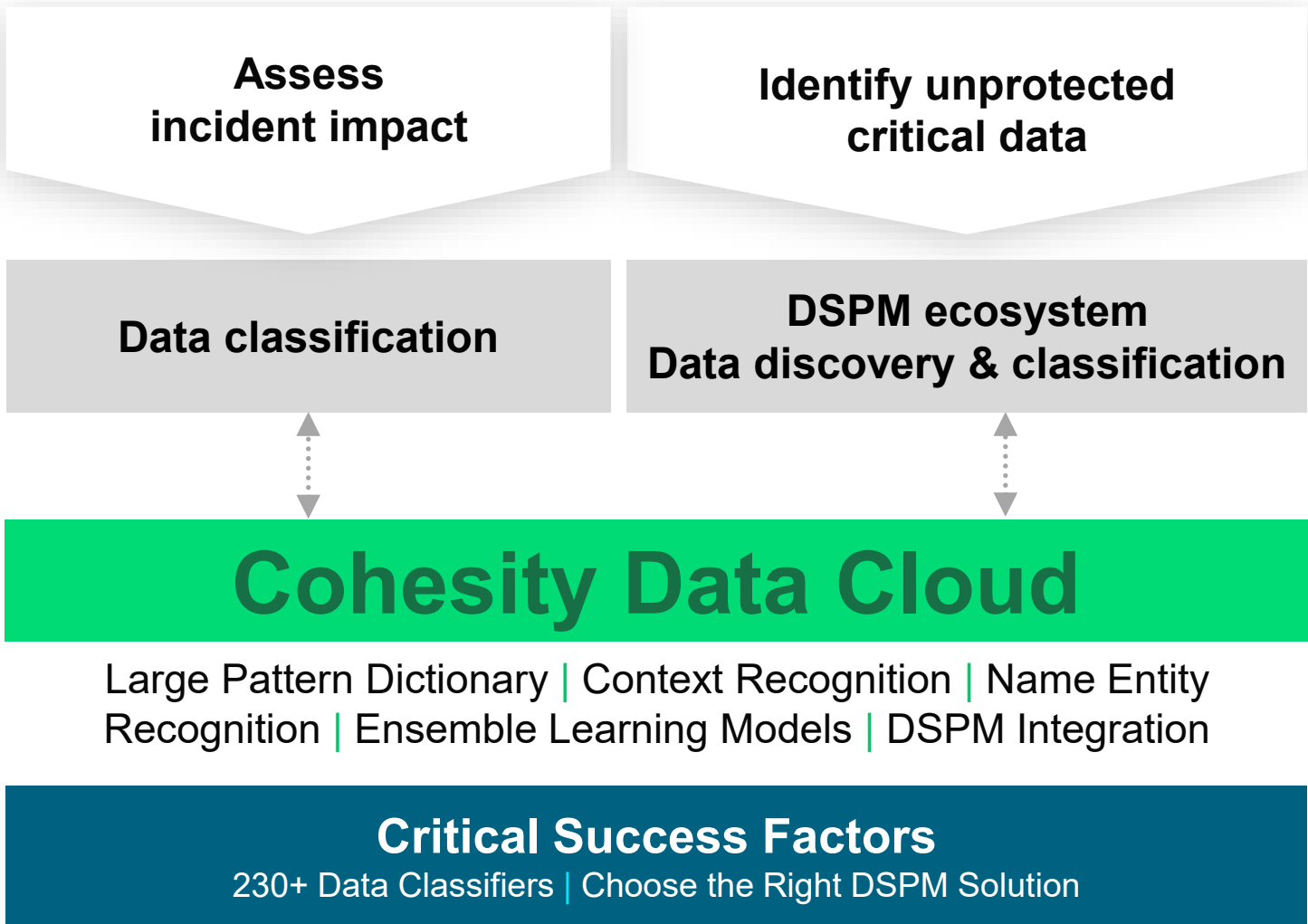


Reduced disruption
& financial risk

5

OPTIMIZE DATA RISK POSTURE

Reduce your risk from data theft



Managing, Securing, and Providing Insights into Data is a Massive Opportunity

100 EBs



Primary Data
Structured / Unstructured

1000 EBs



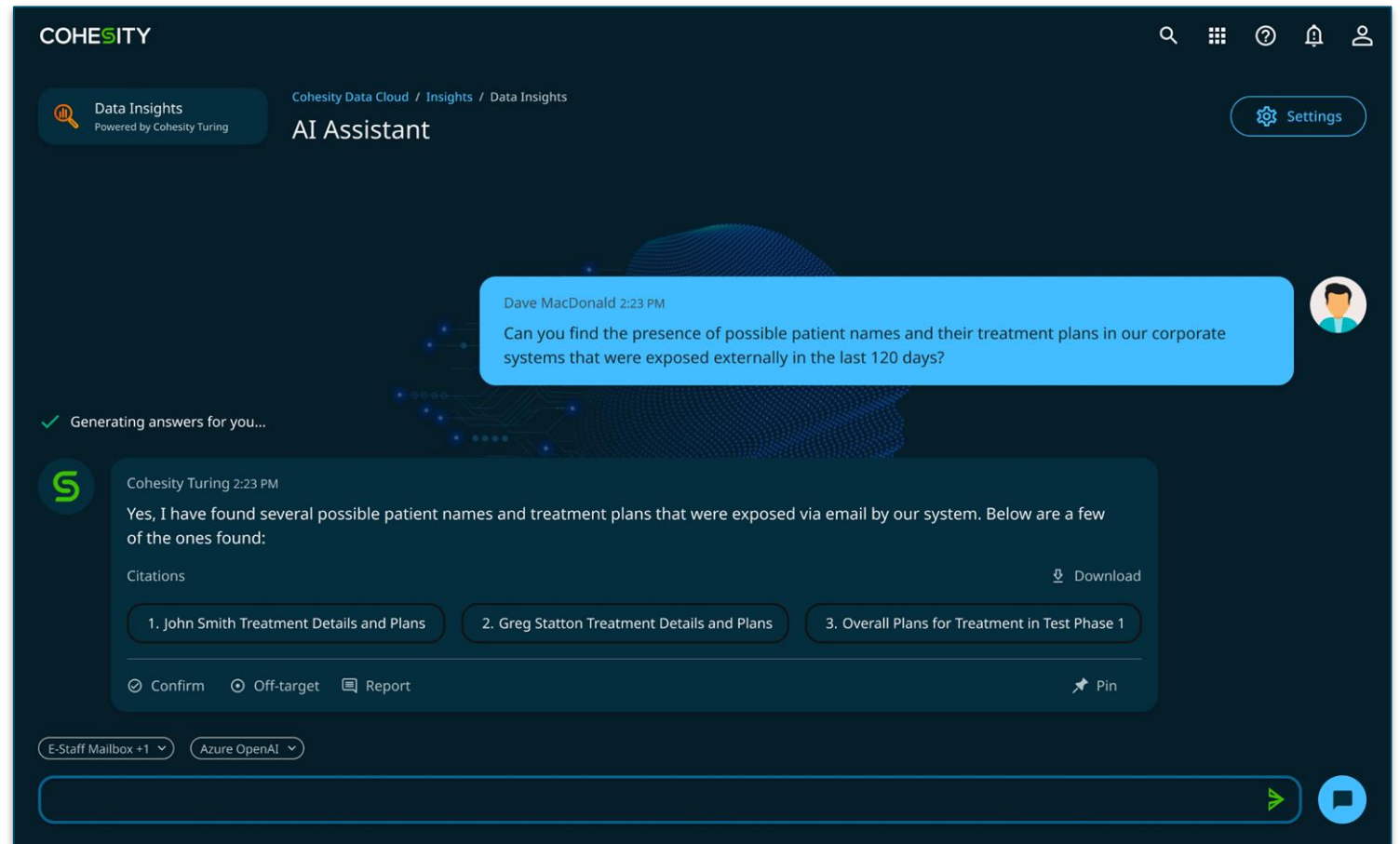
Secondary Data
VMs, DBs, Files, Emails

Cohesity Gaia

First to Offer Retrieval Augmented Generation AI on Secondary Data

AI-Powered Data Insights:

- ✓ Conversational Interface
- ✓ AI-powered Search
- ✓ LLM-based Responses



Recognized for industry leadership

Leader: 2025 **Gartner** MQ
Backup and Data Protection
Platforms



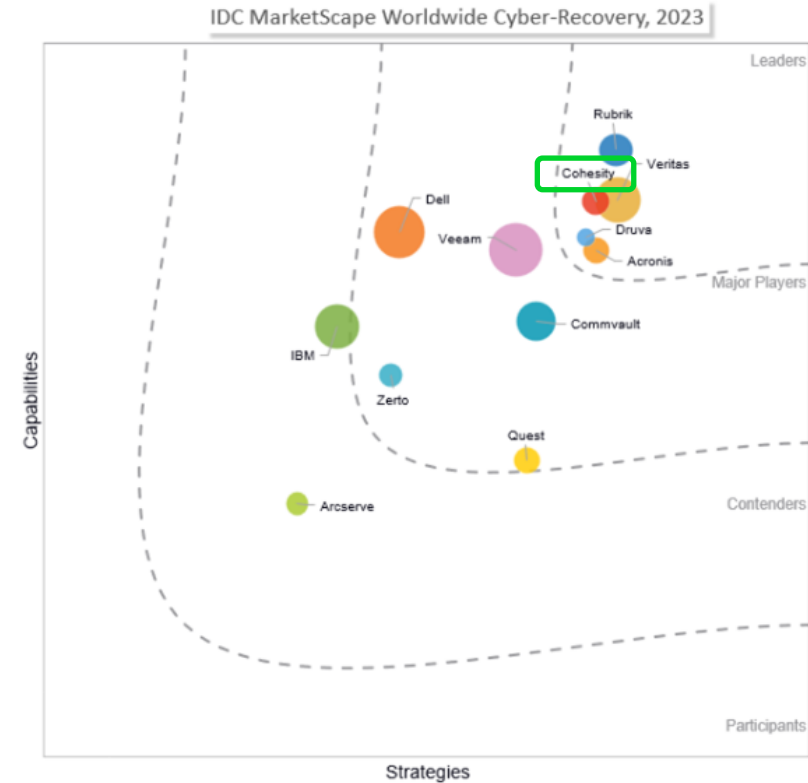
"Gartner Magic Quadrant for Backup and Data Protection Platforms" July 2025

Outperformer: 2025 **GigaOM**
Radar Unstructured Data
Management



"The GigaOm Radar for Unstructured Data Management" March 2025

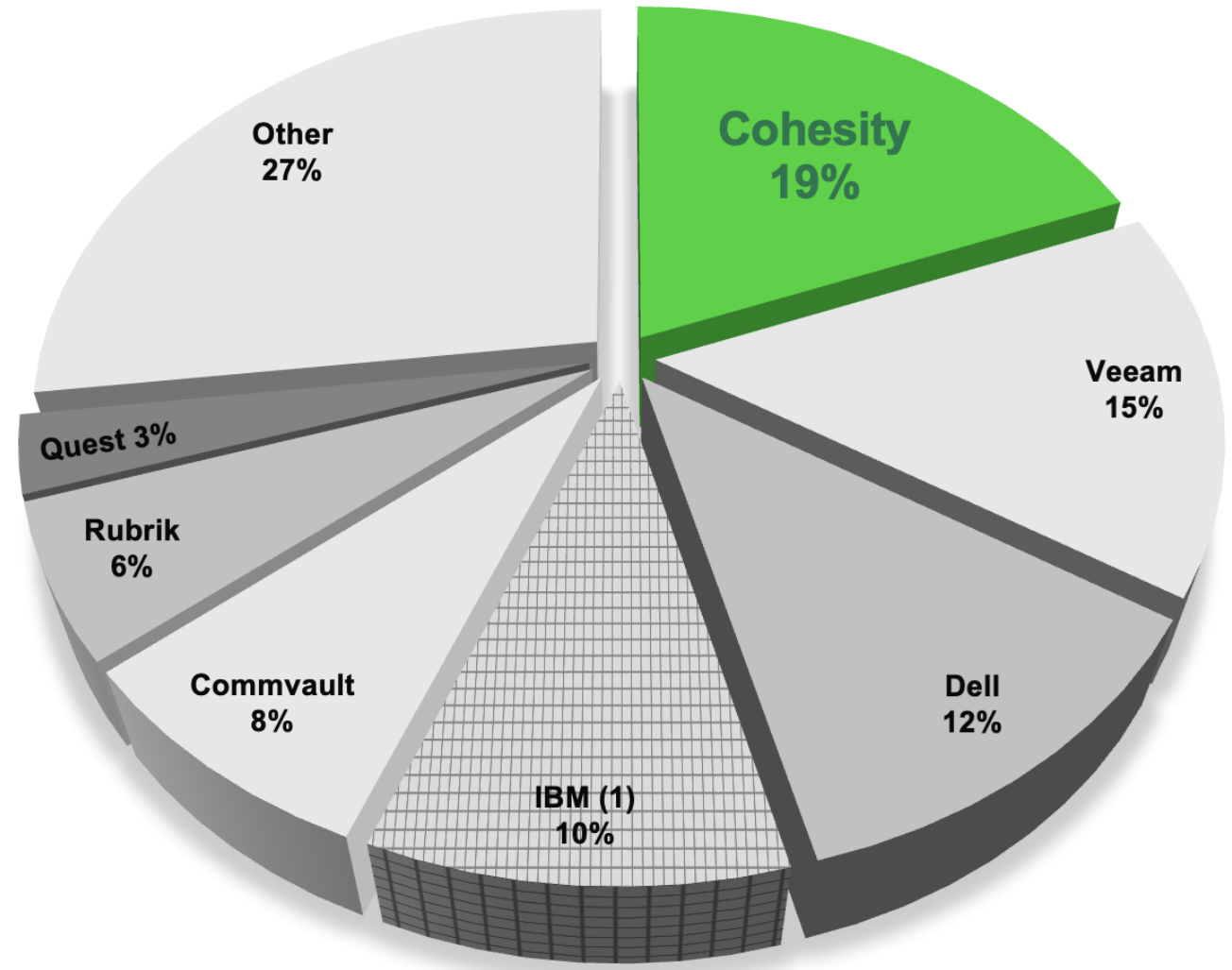
Leader: 2023 **IDC** MarketScape
Worldwide Cyber-Recovery
Vendor Assessment



"IDC MarketScape: Worldwide Cyber-Recovery 2023 Vendor Assessment" Nov2023

2024 Enterprise Backup and Data Protection Market Share

Cohesity is the #1 backup and data protection market share leader



Cohesity is the ONLY company in the data protection space that NVIDIA has invested in

COHESITY +  **NVIDIA**

“Our collaboration, and NVIDIA’s investment in our company, is a testament to the promise NVIDIA sees in Cohesity as a leader and innovator in generative AI as evidenced by Cohesity Gaia. Through this collaboration, technology and business executives will have a unique opportunity to leverage the power of generative AI, turning information into knowledge, while keeping their data both compliant and safe.”

“Generative AI is a computing platform shift that’s opened a floodgate of new productivity opportunities for enterprises. We’re working with Cohesity to enable businesses to gain greater value from their data without compromising security or management flexibility.”

Sanjay Poonen
CEO and President
Cohesity



Jensen Huang
Founder and CEO
NVIDIA



We meet you where you are to protect your investments

Cloud and SPs



Hardware Players



Security Players



+ More

VARs / Distis



+ More

SI Partners



+ More



The world's leading organizations rely on us

The leading brands in enterprise and public sector rely on us

Financial Services	Federal & SLED	Healthcare & Pharma	Services & Retail
                  	      	        	        
Technology	Telecommunications & Media	Energy	Manufacturing
        	             	     	         

Federal/SLED



Hvala!



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